

# Are you getting the most value out of your IT spend?

## 11 Questions to determine if you are ready for a professional assessment

1 Was your last major investment in IT infrastructure or systems 3 or more years ago?  Yes  No

2 Do you feel that you are receiving good value and getting the most return on the dollars you invest in IT?  Yes  No

**Do you feel like your IT systems and staff/service provider address the following effectively?**

3 Disaster recovery capabilities (business continuity)  Yes  No

4 Cybersecurity related protections – at the firewall and system-level as well as dual-factor authentication for end-users to access systems  Yes  No

5 Ease of remote access to all software and data you use from anywhere on any device  Yes  No

6 Educating your staff, so they understand cyber-related threats that abound and how to mitigate those threats  Yes  No

**Do you feel your current MSP or IT staff are:**

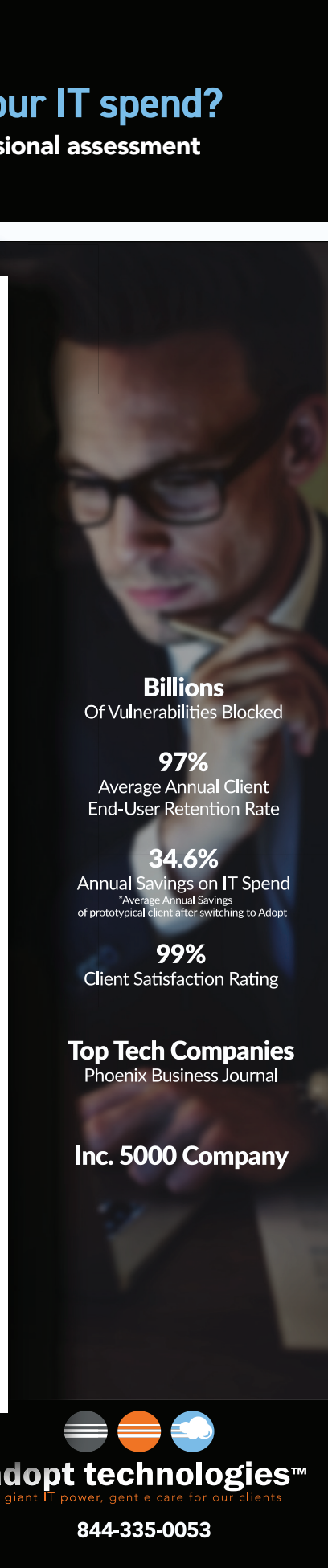
7 Proactive with overall management and support of systems and end-users (at the network, server, disaster recovery, security, and PC / Laptop levels)  Yes  No

8 Aligning technology solutions and capabilities to help accomplish business goals and execute your strategy  Yes  No

9 Looking forward at new technology to take advantage of enhanced capabilities  Yes  No

10 Staying current as well as looking forward to combat cyber threat trends  Yes  No

11 Resolving system or end user challenges in a timely and effective manner  Yes  No



**Billions**  
Of Vulnerabilities Blocked

**97%**  
Average Annual Client  
End-User Retention Rate

**34.6%**  
Annual Savings on IT Spend  
\*Average Annual Savings  
of prototypical client after switching to Adopt

**99%**  
Client Satisfaction Rating

**Top Tech Companies**  
Phoenix Business Journal

**Inc. 5000 Company**

